

AMERICAN FOUNDATION FOR THE BLIND
LIBRARY



GROWING TOGETHER

A REPORT OF GOODWILL INDUSTRIES
OF AMERICA, INC. FOR 1957

1957

PERCENTAGES OF HANDICAPS OF PEOPLE SERVED BY ALL GOODWILL INDUSTRIES



HIGHLIGHTS OF LOCAL GROWTH OF 121 GOODWILL INDUSTRIES

Goodwill Industries, together, served over 30,300 handicapped men and women with training, employment and rehabilitation services in 1957.

All Goodwill Industries paid a total of over \$19,000,000 in wages and salaries, of which \$16,200,000 was in opportunity wages to handicapped workers.

Workers paid over \$1,750,000 in income and social security taxes. The earned income of all Goodwill Industries through the sale of reconditioned articles and contract work approximated \$28,000,000.

Gifts, grants, fees and other unearned income amounted to about another \$3,000,000.

Including branches, stores and collection centers, Goodwill Industries served in at least 462 cities in the United States.

Two of eight Goodwill Industries in Canada and one in Mexico City were affiliated with Goodwill Industries of America, Inc.

Nearly five million homes contributed clothing and household articles.

Over half a million youths, Boy Scouts, Girl Scouts, Camp Fire Girls, School children, Sunday School classes and others, helped collect materials.

Over 200 business firms supplied contract work amounting to \$1,500,000 to provide employment for handicapped people in more than 50 Goodwill Industries.

Assets of Goodwill Industries, principally in buildings and equipment, totaled about \$27,500,000.

In a three year period ending in 1957 Goodwill Industries had received a total of \$855,193 in government vocational rehabilitation grants.

Professional rehabilitation services, including work evaluation, guidance, therapy and health services, expanded in 1957.

SERVICES RENDERED BY NATIONAL OFFICE
GOODWILL INDUSTRIES OF AMERICA, INC.



HIGHLIGHTS OF NATIONAL GROWTH OF GOODWILL INDUSTRIES OF AMERICA, INC.

Significant by 1957 was the fact that coincident with the expanded national program beginning in 1954, the rate of growth of local Goodwill Industries has averaged nearly 15 percent annually.

The achievements and services of Goodwill Industries of America, Inc. increased the stature, prestige and strength of all Goodwill Industries.

The national office maintained important relationships with other national organizations and groups.

Goodwill Industries earned the plaudits of American leaders in government, business and labor.

The national office assisted in the establishment of one new Goodwill Industries in 1957 and was helping four other organizing efforts.

Five seminars or conference workshops were conducted during the year. A Delegate Assembly also was held.

Executives were placed in 20 Goodwill Industries and reorganization and survey services were provided for 9 Goodwill Industries.

National attention to Goodwill Industries was secured on at least 25 network radio and television programs, in one major and 16 other magazines and in other media.

A wide variety of promotional materials supplied by the national office helped increase donations of materials.

Field services helped individual Goodwill Industries and provided for a basis of study and research.

An interchange of information and ideas conducted by the national office helped promote better service and greater results.

The national office helped local Goodwill Industries secure grants and other funds.

THE NATIONAL STAFF REPORTS

WITH AN INTRODUCTION BY PERCY J. TREVETHAN

Executive Vice President, Goodwill Industries of America, Inc.

The services of Goodwill Industries are best understood when seen in a local setting. Yet, national perspective and experience furnish the area of reference in which both local and national organizations grow.



“Growing together” is more than a happy phrase. It has been a motivating dynamic which has expanded the program and service of Goodwill Industries.

In 1957 more handicapped people were better served in Goodwill Industries than ever before, and some of the dreams of the early pioneers of our program have been exceeded in reality because we have dared to work together.

By 1957, also, the national Goodwill Industries program was achieving many of the goals which earlier leaders had long visualized and anticipated.

The statement of the services of your national office which are detailed on succeeding pages sets forth a reporting of growth and suggests a pattern for reaching new horizons of service challenged by new days ahead.

GOODWILL INDUSTRIES OF AMERICA, INC.
Consolidated Operating Statement
January 1 — December 31, 1957

RECEIPTS

Membership Dues	\$123,583
Interest	3,541
Donations	4,776
Sale of Supplies	30,351
Scholarships	11,365
Delegate Assembly	12,001

TOTAL \$185,618

EXPENSES

Salaries, Wages and Retirement Services	\$ 66,079
Travel	12,340
Office Expense and Equipment	25,011
Volunteer Service Travel and Meetings	16,921
Delegate Assembly	22,787
Promotion	30,519
Scholarship Grants	11,248

TOTAL \$184,905

THE NATIONAL PROGRAM CONTRIBUTED . . .

TO ORGANIZATIONAL STRENGTH . . .

A national program to maintain and increase the stature of Goodwill Industries as the world's largest network of rehabilitation workshops for all types of handicapped people is important to every Goodwill Industries. The national organization also provides solidarity through association of both individuals and organizations. Its value is growing in a corresponding relationship with the increasing public interest and concern in rehabilitation for handicapped people.



INCREASED RESOURCES . . .

Prominent among the over-all values of the program of Goodwill Industries of America, Inc. is its contribution to operational growth. It is significant that the earned income of all Goodwill Industries has increased at a rate of over 15 per cent per year since 1954, following the beginning of expansion of the national program. This rate of growth had been averaging 9 percent in the three previous years.



AND NEW GOODWILL INDUSTRIES

The establishment of new Goodwill Industries under national auspices benefits all Goodwill Industries by making the organization stronger and more nation-wide. New Goodwill Industries development in 1957 included the launching of the Goodwill Industries of Mississippi in Jackson, the chartering of Goodwill Industries in Nashville, Tenn. and Wichita, Kansas, and organizational work in Parkersburg, West Virginia, Madison, Wisconsin and Honolulu, Hawaii.



Goodwill Industries of America, Inc.

NATIONAL PRESTIGE



President Dwight D. Eisenhower received Mrs. Genevieve Farris, national Goodwill Worker of 1957, and Richard A. Nelson, President of Goodwill Industries of America, Inc. at the White House during Goodwill Week in May. He also said in a formal Goodwill Week statement:

"During National Goodwill Week it is a privilege to salute the public and private efforts of our citizens as they seek to restore their handicapped and disabled neighbors to lives of dignity and self-sufficiency.

"As one of the most active private agencies engaged in this enterprise, Goodwill Industries has grown steadily in effective service. By providing useful and productive work for handicapped men and women, by training them in other rehabilitative services, and directing them toward full and satisfying employment, Goodwill Industries add strength and spirit to the national community.

"Best wishes for your continued growth and progress."

NATIONAL RECOGNITION

A Goodwill Industries worker in May 1957 brought American leaders as well as the public to recognize the service.

Philip M. Talbott, President of the U.S. Chamber of Commerce, said, "No man can lend the heartiest endorsement to the type of service performed by Goodwill Industries because it is patterned by the standards of the free enterprise system."



A statement of George Meany, president of the AFL-CIO, declared the accomplishments of the Goodwill Industries in providing rehabilitation and employment for the handicapped. His statement was admired by the AFL-CIO.

Vice President Richard Nixon's message: "The Goodwill Industries is a positive program . . . in which the disabled are given a chance to earn a living . . . This is the American way of life and one which I am happy to support."

Elevated Goodwill Industries in 1957

COGNITION

National Awards Dinner
brought recognition from
all as provided opportunity
service of others.

President of the Chamber
of Commerce, U.S., said: "The business
community's best kind of endorsement
is performed by Goodwill
as a welfare service pattern
and within the spirit
of the system."



George Meany, President of
the AFL-CIO, said: "The objectives and
the methods of Goodwill Industries
in education, training and em-
ployment of the handicapped have long been
the ideals of the AFL-CIO."

Richard A. Nixon said in a
recent speech: "Goodwill Industries have a posi-
tion which we may all take pride
in. It is a new way of doing things
which we can all be proud to endorse."

NATIONAL STATURE

Goodwill Industries of America, Inc. in-
tensified its efforts during 1957 to develop
mutual cooperation and respect with other
national organizations. Among federal
agencies, the national organization worked
closely with the Office of Vocational Re-
habilitation, the Wage and Hour Division
of the Department of Labor, the Presi-
dent's Committee on Employment of the
Physically Handicapped and Congres-
sional committees.

The Executive Vice President served as
a member of the Wage and Hour Advi-
sory Committee on Sheltered Workshops,
the Executive Committee of the Presi-
dent's Committee and on the Board of
Directors of the National Rehabilitation
Association. Goodwill Industries of Amer-
ica, Inc. also maintained affiliation with
major national health and welfare as-
sociations.

Further evidence of the stature of Good-
will Industries among national organiza-
tions was the selection during 1957 of the
national Executive Vice President as chair-
man of a National Institute on the Role
of Workshops in Rehabilitation to take
place in April of 1958.



The National Program Helped Goodwill

CONFERENCES AND WORKSHOPS



A major service program of Goodwill Industries of America, Inc. to local Goodwill Industries during 1957 was the series of seminars, workshops and conferences.

A Wage and Hour Conference was held in February. A week-long Executive Seminar was attended by sixteen executives during March. Over 50 persons, representing 36 Goodwill Industries attended a Personnel Management Conference in Kansas City March 25-27.

FIELD SERVICES



Among services rendered by the national office to individual Goodwill Industries were assistance on the securing of funds, placement of executives, executive recruiting and training, surveys, manuals, assistance on, and participation in, local events and field visits.

Counsel on the presentation of applications for federal financial grants as well as direct assistance on such grants in Washington con-

GROUP BENEFITS



A wide variety of group benefits was made possible by Goodwill Industries of America, Inc. during 1957.

Among such new benefits was the development of a group life insurance program for all workers in Goodwill Industries. By the end of 1957 this program had covered 2,278 people in 27 Goodwill Industries in the amount of \$2,657,500. Other group insurance programs on vehicles and boilers were under study.

Industries Provide Greater Service

In cooperation with the Office of Vocational Rehabilitation, a week-long Short Course in Industrial Sub-Contracts was conducted in New York September 16-21 with 20 executives or contract supervisors attending. A Professional Workers Conference held in Washington November 11-13 attracted an attendance of over 50 people.

The biennial Delegate Assembly of Goodwill Industries of America, Inc. which took place in Denver, June 23-27 was not only significant for its series of skill-shops on management, public relations, services, operations and women's auxiliary programs but also for its inspirational qualities and business progress.

Among the major steps taken at the Delegate Assembly was increase in the national dues rate to make possible an expanded national program with increased services in the future.

tributed to the securing of more than \$855,193 for individual Goodwill Industries in the three year period ending in 1957.

Of major importance in the cases of 20 Goodwill Industries during 1957 was the assistance of the national office in the placement of an executive director. Such placements were necessary as a result of retirement or resignation. Goodwill Industries of America, Inc. is engaged in a year-around recruiting and training program.

The number of visits by a member of the national staff for counsel, participation in local events or cooperation on program developments totaled at least 159 during 1957. Of the appearances, at least 50 were made by the Executive Vice President. Comprehensive surveys were done for seven Goodwill Industries.

Discounts on the purchase of various articles used by Goodwill Industries were made possible through the national office. Among items available at discounts were trucks, sewing machines, laundry equipment, laundry soaps, office supplies and lighting equipment.

A steady flow of pertinent information was provided to all Goodwill Industries during the year through personal and written communications, manuals, special reports, the weekly Executives News Letter, the monthly Public Relations Letter, the monthly Across the Board, monthly statistical reports and other materials.

The national office was also responsible for a regional program through which executives served as regional leaders to call meetings and interchange ideas.

Plans for expansion of the regional service program and recruiting and training service were in process by the end of the year.

National Public Relations Stimulated Growth WITH NATIONAL ATTENTION

Goodwill Industries received extensive recognition and attention from national media of information. One of the country's leading women's magazines, *McCALL'S*, had an article about Goodwill Industries in its July issue which produced the largest response ever recorded for any national magazine attention. Also during the year, a series of feature articles in 16 church magazines was concluded.

National news and feature services gave substantial attention to Goodwill Industries, especially in connection with the Goodwill Worker of 1957 and the White House visit.

Some of the network radio and television programs which gave attention to Goodwill Industries included such programs as *Home, House Party*, *Lawrence Welk Show*, *Today*, *Matinee Theater*, *Jimmy Wakely Show*, *Arthur Godfrey*, *It Could Be You*, *Amos and Andy*, *Ted Malone Show*, *Dragnet* and others.

WITH PROMOTION MATERIALS

Promotional aids for local use constituted a major national service. The principal item made available early in 1957 was a new 14½ minute color, sound motion picture, "A Chance," a dramatic story done by professional actors and narrated by movie and television star, Gene Raymond. A total of 70 prints of the film were purchased at cost price by 50 Goodwill Industries.

Other aids included a 20-second June Havoc television spot, a documentary one-minute television spot and a Goodwill Worker television spot, six different television slides, two personality radio transcription discs with statements by a total of 15 well known personalities, written radio spots, posters, car cards, bumper strips, billboards, leaflets, special Goodwill Week materials, public relations kits, press releases and awards.

1957 NATIONAL GOODWILL AWARDS

MRS. DWIGHT D. EISENHOWER for her interest in and friendship for Goodwill Industries with nation-wide influence.

THE HON. CHARLES E. POTTER for his championship of programs for handicapped people as a member of the U.S. Senate.

MR. GENE RAYMOND for his contribution to Goodwill Industries as narrator of the motion picture, "A Chance."

MRS. GENEVIEVE FARRIS, National Goodwill Worker of 1957, selected for outstanding achievement over a handicap.

The National Council of Auxiliaries to Goodwill Industries

Reports Progress



Officers of the National Council of Auxiliaries to Goodwill Industries of America, shown above, are front row, left to right, Mrs. Ralph D. Kinney, Member at Large; Mrs. George Leonetti, Recording Secretary; Mrs. Richard J. Buerth, Treasurer and Mrs. Carl A. Harris, Member at Large, and back row, Mrs. Edward B. Sullivan, First Vice President; Mrs. Richard W. Krotz, President, and Mrs. Charles W. Grover, Second Vice President. Mrs. Charles Wegner, Member-at-Large, not present.

The woman power of the auxiliaries to Goodwill Industries was again directed in 1957 toward the specific purpose of providing supplementary services to the Goodwill Industries program. Approximately 30,000 women of 82 auxiliaries make up a country-wide volunteer service network, woven together by the National Council of Auxiliaries.

Auxiliary members have been an increasingly effective force in building enthusiasm and support. Challenged by their theme, "Making others aware because we care," they have made a vigorous effort to cultivate and promote community understanding and cooperation. They have given generously of their own time, money and materials. They have sponsored benefits, open houses, clothing drives, Goodwill bag distributions and membership drives.

More than \$200,000 was earned or contributed by these volunteer groups for the support of Goodwill Industries programs. These funds provided equipment such as elevators, sewing machines and station wagons; they made possible such facilities as chapel, cafeteria and recreation room furnishings or they provided for entertainment, special gifts, blood banks or recreational opportunities. In some cases funds were supplied to hire professional workers to meet special needs.

In addition to the contributions made to individual Goodwill Industries, many of the auxiliaries which hold membership in the National Council have shared in the Council's project of supporting the national training program. Through their gifts, the National Council was able to fulfill its annual pledge of \$1,000 for this national work.

The auxiliaries to Goodwill Industries and their National Council stand firmly behind the Goodwill Industries program and shall continue to direct their efforts toward vigorous, consistent, planned growth.



DIRECTORY OF 121 AUTONOMOUS

CITY	EXECUTIVE	ADDRESS
Aberdeen, Wash.	Mrs. Inez Campbell	822 East Heron Street
Akron, Ohio	Kenneth L. Downing	36 S. College Street
Albuquerque, N. Mex.	William B. Parrott	1119 Edith St., S.E.
Ashtabula, Ohio	Howard R. Dunlavy	621 Morton Drive
Atlanta, Ga.	Warren M. Banto	388 Edgewood Ave., N.E.
Baltimore, Md.	John W. Payne	201 S. Broadway
Bottle Creek, Mich.	Robert M. Forren	373 W. Michigan Ave.
Birmingham, Ala.	Howard A. Sandlin, Acting	1715 Avenue F (Ensley)
Bastian, Moss.	Henry E. Helms	85 Shawmut Avenue
Bridgeport, Conn.	Joseph E. Pauliat	786 Main Street
Brooklyn, N. Y.	Wm. Milligan Park	1024 Fulton Street
Buffalo, N. Y.	Nathaniel S. Nartan	153 N Division Street
Camden, N. J.	James D. Fraser	420 South 5th Street
Conton, Ohio	J. Lewis Marshall	713 E. Tuscarawas St.
Charleston W. Va.	Alexander J. Wough	628 Kanawha Blvd., E.
Charlotte, N. C.	A. Gront Whitney	308 East Fifth Street
Chattanooga, Tenn.	Claude W. Whitehead	1429 Market Street
Chicago, Ill.	William Rogolio	1500 W. Monroe Street
Cincinnati, Ohio	Bryce W. Nichols	300 West Court Street
Cleveland, Ohio	Rudolph Stefanka	930 E. 70th Street
Columbus, Ohio	George Marey Evans	1331 Edgehill Road
Corpus Christi, Tex.	Arthur E. Scott, Jr.	323 North Staples St.
Council Bluffs, Iowa	Judson T. Perkins	213 S. Main Street
Dallas, Tex.	Gerald L. Clare	2511 Elm Street
Dayton, Ohio	Lee H. Lacey	201 W. Fifth Street
Denver, Colo.	Walter C. Laague	3003 Arapahoe Street
Des Moines, Iowa	Ted Grab, Jr.	325 E. Fifth Street
Detroit, Mich.	Harold H. McKinnan	6522 Brush Street
Duluth, Minn.	Ervid M. Clemons	1732 W. Superior Street
El Paso, Tex.	John H. Langley	5301 El Paso Drive
Erie, Pa.	Clarence E. Chamberlain	1117 Peach Street
Evansville, Ind.	A. B. Ginn	930 Division St.
Flint, Mich.	Charles E. Raadhouse	610 S. Dexter Street
Fort Wayne, Ind.	Louis R. Veale	112 E. Columbia Street
Fort Worth, Tex.	Stephen G. Youngblaad	665 South Main Street
Gary, Ind.	Len Smith	1224 Broadway
Grand Junction, Colo.	Edwin H. Laague	1020 S. Fifth Street
Hagerstown, Md.	Harvey E. Kettering, 2nd	223 N. Prospect Street
Hammond, Ind.	C. Burt Monnett	34 State Street
Harrisburg, Pa.	J. Clyde Ziegler	41 North 13th Street
Houston, Tex.	Mrs. Dorothy Rice Ewell	515 Smith Street
Indianapolis, Ind.	Howard G. Lytle	215 South Senate Ave.
Jackson, Mich.	Amas B. Bagart	120 E. Washington Street
Jackson, Miss.	Douglas W. Hackett	113 S. State St.
Jacksonville, Fla.	Kenneth A. Brown	6 N. Newnan Street
Jersey City, N. J.	Jahn Hadley	574 Jersey Avenue
Kalamazoo, Mich.	John E. Haskins	530 W. Kalamazoo Ave.
Kansas City, Mo.	J. Everett McCluhan	1817 Campbell Street
Lexington, Ky.	Mrs. Charles S. Robinson	216 N. Limestone Street
Lincoln, Neb.	John P. Gedwill	1717 "O" Street
Little Rock, Ark.	Mrs. Robert F. McKee	1201 West 7th Street
Long Beach, Calif.	Walter L. Cose	457 Golden Avenue
Lorain, Ohio	Mrs. Marjorie W. Wright	1442-44 Broadway
Los Angeles, Calif.	Frank G. Flegal	342 San Fernando Road
Louisville, Ky.	Edmund Redman	214 South 8th Street
Lowell, Mass.	Miss Adelene Assaly, Acting	99 Willie Street
Memphis, Tenn.	Marvin L. McPherson	94 N. Second Street
Mexico City, D. F., Mex.	Octavia Ferreira	Calzada Mexico, Tacuba 39B
Milwaukee, Wis.	Charles Priest, Acting	2102 W. Pierce Street
Minneapolis, Minn.	George H. Angell	413-417 South 3rd Street
Mobile, Ala.	Clyde C. Carter	1252 Springhill Avenue
Muskegon, Mich.	Clyde E. Bedwell	794 Pine Street
Muskogee, Okla.	Milton S. Lundquist	130 S. Second Street
Nashua, N. H.	Mrs. Lillian R. Nash	15 Chestnut Street
Nashville, Tenn.	Mr. Harold Seligman (Pres.)	1003 Nashville Trust Bldg.

GOODWILL INDUSTRIES

CITY

- New Albany Ind
- New Haven Conn
- New Orleans La
- New York N Y
- Norfolk Va
- Oak and Co I
- Oklahoma City Okla
- Omaha Neb
- Parkersburg W Va
- Peoria Ill
- Philadelphia Pa
- Phoenix Ariz
- Pittsburgh Pa
- Pittsfield Mass
- Port Huron Mich
- Portland Me
- Portland Ore
- Puebla Cala
- Richmond Va
- Roanoke Va
- Rockford Ill
- Sacramento Calif
- St Cloud Minn
- St Louis Mo
- St Paul Minn
- St Petersburg Fla
- San Antonio Tex
- San Bernardino Calif
- San Diego Calif
- San Francisco Calif
- San Jose Calif
- Santa Ana Calif
- Santa Cruz Calif
- Scranton Pa
- Seattle Wash
- Shreveport La
- Sioux City Iowa
- South Bend Ind
- Spokane Wash
- Springfield Ill
- Springfield Mass
- Springfield Mass
- Stockton Calif
- Tacoma Wash
- Terre Haute Ind
- Toledo Ohio
- Tulsa Okla
- Victoria B C Canada
- Waco Texas
- Washington D C
- Wichita Kansas
- Wilmington Del
- Windsor Ont Canada
- Winston-Salem N C
- Youngstown Ohio
- Zanesville Ohio

EXECUTIVE

- Mrs Howard Foster
- Harold J Mahew
- Herman S Jones Jr
- Edward E Rhatigan
- L Eugene Adair
- James G Bett
- Floyd R Nicholson
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- William S Beckwith (Pres.)
- Charles Davis
- Roger P Davis
- A Leonard Krohl
- K Franklin Canaway
- Richard L Swanson
- Vernon L Schwandner
- Mrs Elizabeth M Gerry
- Marian C Smith
- Robert J Marauskis
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- Lewis F Ovenshire
- Harold J Goodwin, Sr
- Jay W Rathbun
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- Roger E French
- Charles E Wegner
- Robert C Adair
- George B Walker
- Harold Francis
- Myran Insko
- Kenneth G Foster
- David D Blair
- Gaylord M Hicks
- Lewis G Menzemer
- Leland O Friedenburg
- Warner A Paul
- Lawrence A Shirley
- John P Hantlo
- Vernon K Hazzard
- C Robert Burdick
- G Russell Humerickhouse
- Ernest E Lent, Jr.
- Goodwill Industries
- Trade School, Inc
- William T Methvin
- William W Campbell
- Theodore Grab, Sr
- Edward M Brewer
- Lloyd D Burris
- Mrs O H Lamont
- Everton O Dibb
- W Harold Shape
- W F Cochran (Pres.)
- J Carlyle Simmons
- H E Gignac
- James D Hartman
- W Arnold Louden
- William E Bland

ADDRESS

- 319 State Street
- 238 State Street
- 1108 N Rampart Street
- 123 East 124th Street
- 316 Bank Street
- 212 Ninth Street
- 410 S W 3rd Street
- 1013 North 16th Street
- P O Box 1582
- 512 14 S W Adams Street
- 1705 W Allegheny Ave
- 910 E Sherman Street
- 2801 Liberty Avenue
- 92 Columbus Avenue
- 2326 Canners Street
- 80-82 Union Street
- 512 S E Mill Street
- 130 S Union Avenue
- 1903 E Marshall Street
- 3125 Salem Turnpike NW
- 631 Cedar Street
- 707 One Street
- 21 Fifth Avenue, South
- 4140 Forest Park Blvd
- 509 Sibley Street
- 114 Second Street South
- 3822 Pleasanton Road
- 899 West Third Street
- 402 Fifth Avenue
- 980-986 Howard Street
- 46 Rose Street
- 2702 W Fifth Street
- 204 Union Street
- 334 Penn Avenue
- 1400 Lane Street
- 1916 Texas Avenue
- 312 South Wall Street
- 316 S Chapin Street
- 130 East Third Avenue
- 812-814 E Washington St
- 139 Lyman Street
- 139 Lyman Street
- 730 East Market Street
- 2356 South Tacoma Avenue
- 122-126 N Fifth Street
- 601 Cherry Street
- 24 North Main Street
- 560 Yates Street
- 120 North 4th Street
- 1229 20th Street, NW
- 1411 N Broadway
- 214-216 Walnut Street
- 101 Pitt Street, East
- 727 East Fifth Street
- 330 E Boardman Street
- 108 Main Street

CANADIAN GOODWILL INDUSTRIES

- Hamilton Ont Canada Amity Association of Hamilton Mr Peter Ross, General Manager 79 John Street, South
- London Ont Canada Goodwill Industries 350 Lyle Street
- Ottawa Ont Canada Ottawa Neighborhood Services Mr Harold M Mayfield General Manager 987 Wellington Street
- Sarnia Ont Canada Goodwill Industries Mrs Minnie Post Superintendent 163 N Victoria Street
- Toronto Ont Canada Society for Crippled Civilians Mr B E Parks, Managing Director 91-97 Jarvis St
- Vancouver B C Canada Goodwill Industries Association (Registered), Mr George Chester Managing Director 6414 Fraser Ave (Zone 15)
- Victoria B C Canada Goodwill Enterprises for the Handicapped of Victoria Mrs O H Lamont General Manager 560 Yates Street
- Windsor Ont Canada Goodwill Industries Mr H E Gignac, Administrator 101 Pitt Street, E
- Winnipeg Manitoba Can Canadian Goodwill Industries, Lt, Mr T Allen Craig, Manager & Director, 70 Princess Street

MEXICAN GOODWILL INDUSTRIES

Mexico City, D F Mexico Industrias para la Rehabilitacion del Invalido, Octavia Ferreira Director Ejecutiva, Calzada Mexica, Tacuba 398, Mexico, D F

PRACTICAL PHILANTHROPY

The program of Goodwill Industries of America, Inc. offers excellent investment possibilities in practical philanthropy. Relatively small incentive grants will launch new programs. Funds also are needed for training and research. Donations are deductible for income tax purposes.

STAFF

Executive Vice President	Percy J Trevethan
Special Assistant	Jahn C. Harmon, Jr.
Director of Field Services	Robert E. Watkins
Public Relations Director	Lester H. Ahlsweide
West Coast Representative	Marge Crawford

NATIONAL HEADQUARTERS:

Goodwill Industries of America, Inc.
1229 Twentieth St., N.W., Washington 6, D.C.



DIRECTORATE OF GOVERNING BODIES

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 Rogers, N. Mex.
 Los Angeles, Calif.
 Pittsburgh, Pa.
 Madison, Wis.
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 Wichita Falls, Tex.
 Portland, Ore.
 Denver, Colo.
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